# Director of Advancement

Job posting | Full-time | Remote

**Pay:** $60,000.00 - $80,000.00 per year

**Job Type:** Full-time

**Work Location:** Remote

## About us

Global Vision Citadelle Ministries (GVCM) equips Haitian churches to bring the hope and light of Christ to their communities. Founded in 2001, our work is rooted in locally led churches and led largely by Haitian pastors and ministry leaders, serving their communities through education, children's care, healthcare and clean water.

**We are:**

- Christ-centered
- Church-focused
- Committed to Haitian leadership

## Summary/Objective

To grow GVCM's base of charitable support, above all by bringing in new donors and church partners, while sustaining the relationships the ministry already has.

## Essential Functions

- Develops and manages an annual fundraising plan with measurable goals
- Builds and manages a major-gift pipeline; personally cultivates, asks for, and secures major gifts
- Identifies and develops new donors and church partners
- Renews and deepens relationships with current partner churches and donors
- Speaks on behalf of GVCM at churches, donor events, and conferences
- Leads annual appeals and campaigns, including year-end giving, Giving Tuesday, and matching-gift campaigns
- Ensures prompt, personal gift acknowledgment, and donor follow-up
- Maintains accurate CRM records and reports results to leadership and the board

## Essential Competencies

- Strong presentation and relationship-building skills; comfortable making a direct, respectful financial request
- Organized and disciplined with follow-up and pipeline management
- Working fluency with a donor CRM and fundraising reporting
- Bachelor's degree or comparable professional experience
- Ability to travel regularly, mostly on weekends

## Preferred Qualifications

- Five years of nonprofit fundraising experience, including three years in major gifts or development leadership
- A proven record of securing five- and six-figure gifts

## Organizational Relationships

The Director of Advancement reports to GVCM Executive Leadership and works closely with the communications and finance teams, the board of directors, and U.S. and Haitian ministry leaders.

## Employment Details

This is a full-time salaried position. The selected candidate is an employee of Global Vision Citadelle Ministries, a Christian ministry headquartered in Port St. Lucie, Florida but is fully remote.

## Benefits

- Parental leave
- Flexible schedule

## How to Apply

Submit a resume, a cover letter explaining your interest in GVCM and a short statement of faith to Abigail Mayo at abigail@gvcm.org and Marc Prophete at marc@gvcm.org.

## Application Question

- We are a religious nonprofit whose staff agree to GVCM's statement of faith. Are you able to agree to and sign GVCM's statement of faith?